



MICHAEL GIBBEN



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CONSULTANT | SPEAKER | PODCASTER

Highlights

- 6 Years as a Certified Coach and Consultant
- 8 Years of Experience in Team Development, Hiring, and Leadership
- Certified DISC Profile Analyst
- Certified in Anxiety & Stress Management
- TEDx Speaker and Keynote Presenter
- Founder of 8,500 Member(s) Business Group

Workshops to Boost Your Client Engagement and Team Success

Craft Impactful Presentations That Win Clients and Drive Revenue

Workshop Focus:

- Master impactful 1- and 5-minute presentations and live sales practice
- Leverage verbal & non-verbal cues to influence decision-makers

Key Outcomes:

- Gain new clients and increase sales conversions
- Boost income with confident, personality-aware presentations
- Build trust quickly with any audience

Build Communication Strategies That Grow Your Client Base and Strengthen Teams

Workshop Focus:

- Use DISC & Myers-Briggs to understand communication styles and preferences
- Develop strategies for long-term client retention and team alignment

Key Outcomes:

- Improve client loyalty and reduce client loss
- Enhance team collaboration and communication
- Grow sustainable revenue through lasting partnerships & clients

Participant Feedback: Additional feedback can be found here:



By reviewing different personality types within the team & for clients, and learning how to best navigate discussions with them, get buy-in, and build trusting relationships, Michael helped elevate our team. [-Peter G.](#)